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**EXECUTIVE SECRETARIAT**  
**ROUTING SLIP**

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Executive Secretary

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Director of Central Intelligence  
CIA  
Washington DC 20505

11/4/85

Dear Sir,

I am writing to draw your attention to an analysis technique that may be of great use to you.

This technique provides a personal profile of a subject giving valuable information on psychological make-up, current and past mental and physical states and numerous other clues about the subject. The important feature of this analysis is that it is completely non-verbal, non-invasive and can easily be performed without the subjects knowledge or even his or her presence. The analyst does not even need to know the identity of the subject. The process is scientifically sound and has received recognition by the American Heart Association, Jung and a number of other institutions. It is also completely safe and within the law.

Applications for this technique would include personnel screening, stress and health monitoring and of course profiling of international personalities to assist in scenario development and forewarning of physical or mental health problems.

This technique is a valuable resource which should be properly exploited to assist security activities. I urge you to call me to discuss its credentials and to arrange a demonstration of its capabilities.

Yours faithfully,



Nicholas S. Robertshaw

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